



ANIL SAVAŞ KILIÇ, Ph.D.

tr.linkedin.com/in/anilsavaskilic/

mobile: +90 532 467 8992

e-mail: savaskilic@gmail.com

Nationality: Turkey

Savaş is skilled in digital technologies-based offering development and business execution: Two market leaderships in the last 3 years.

He has delivered projects in various digitalization areas (smart cities, advanced analytics, I4.0, RPA) and sectors (energy, mining, manufacturing, FMCG)



Founder of Gorilla Things, helping individuals / teams / organizations innovate and explore inside & outside.



Former partner role at KoçDigital (with BCG) *, developing advanced analytics & IoT use cases



Academician at İstinye University since 2018



Worked in global teams, on digital tech / strategy / business model and tech transformation (2014-2018)



Led Istanbul Smart City Vision, Strategy, and Roadmap Project



Developed & lead Robotics Process Transformation (RPA) business in EY, resulting in market leadership by far



Designed: an OT security solution for GE & EY global to become a global IP / a remote healthcare solution / a Building Energy Mng System (BEMS) solution.

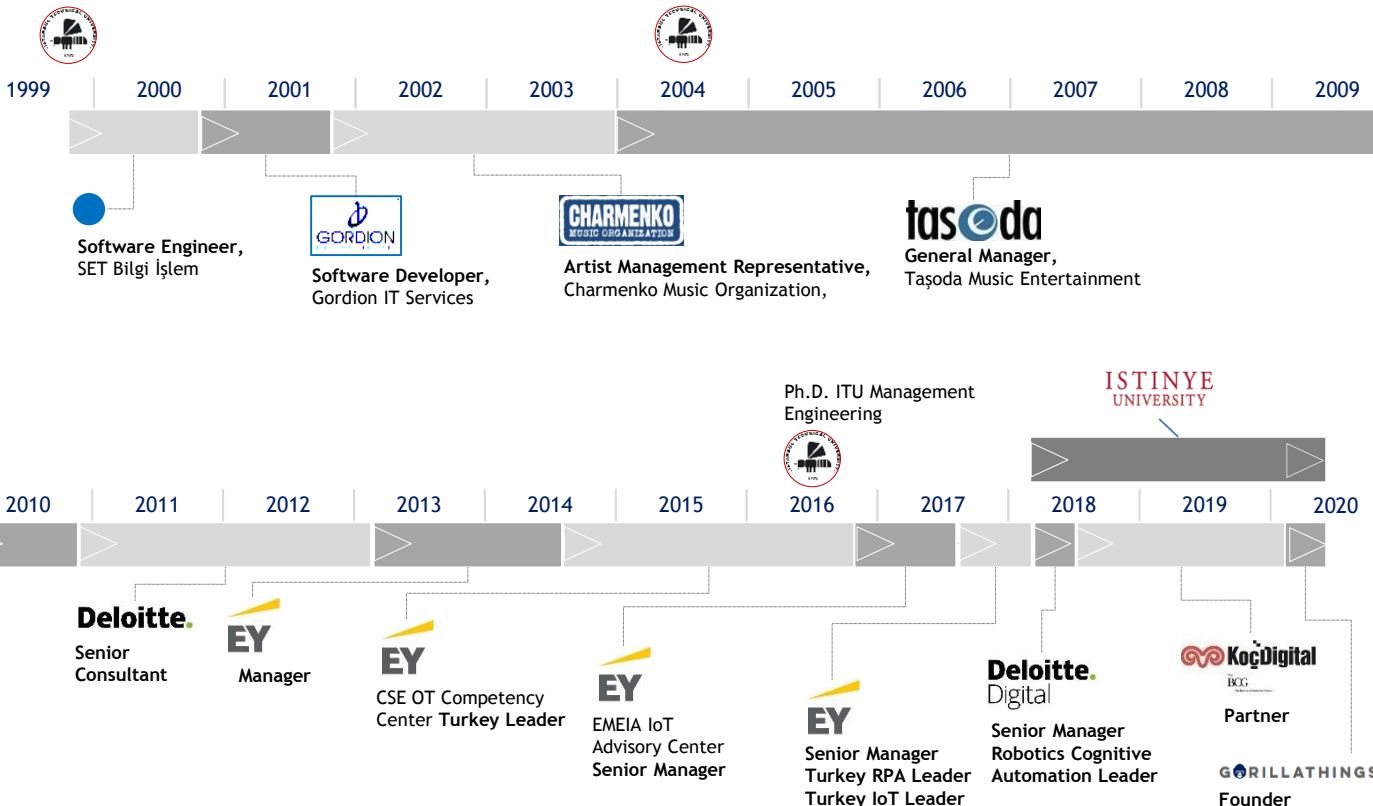


Developed OT / IoT security business in EY, resulted in market leadership by far









* KoçDigital is a data science & IoT tech company established by [Koc Holding](#) and [Boston Consulting Group \(BCG\)](#) with Build-Operate-Transfer (BOT) model

B. Sc. ITU Industrial Engineering



Master's degree, İTÜ MIAM Music Business & Management and Sound Engineering & Design



Detailed history

	Responsibilities	Selected Projects
<p>March 2020</p> 	<p>Founder, Gorilla Things</p> <p>Business consulting, gamification, coaching, and experiential learning to help individuals / teams / organizations innovate & explore, inside & outside.</p>	<p>Selected clients are; Unilever, Enerjisa, Arçelik</p>
<p>June 2018</p> 	<p>Partner, Advanced Analytics & IoT</p> <p>Developing advanced analytics offerings & use cases. Leading advanced analytics & IoT engagements. Top accounts: İstanbul Municipality, Unilever, Borçelik, Tüpraş, Opet, Aygaz. Developing Advanced Analytics & IoT Business in Turkey / CIS / MENA. Leading «Smart Cities» business line. Supported on going RPA sales / marketing / delivery operations with global best practices.</p>	<p>Product Owner of advanced analytics solutions. Advanced analytics use case development for numerous companies. Developed internal RPA transformation approach / plan / operating model and initiated the execution of the transformation. Developed 80 minutes of online (video) RPA workshop.</p>
<p>Feb 2018</p> 	<p>Robotics and Cognitive Automation Leader</p> <p>Built, Operated and Transferred Robotics Cognitive Automation Department.</p>	<p>N/A</p>
<p>Jun 2017</p> 	<p>Technology Advisory, Senior Manager RPA Leader</p> <p>Developed & led Robotics Process Automation Team & Business resulting in market leadership by far EY Turkey GE Alliance responsible. EY Turkey lead of EY Global IoT Network. Advisory Energy Sector Leader as a secondary role.</p>	<p>20 RPA Proof of Concepts, 6 RPA pilots, 1 RPA roll-out, numerous RPA process identification workshops. Developed digital offerings and Global Smart City Offering.</p>
<p>Jun 2016</p> 	<p>EMEIA Advisory Center, IoT/Digital, Senior Manager</p> <p>Developed and delivered IoT/Digital projects, including R&D, in the EMEIA region. Developed Digital/IoT use cases new business models with technology partners. Contributed to EY's global IoT offering development Contributed to EY's global thought leadership reports on IoT. Advisory Energy Sector Leader as a secondary role.</p>	<p>İstanbul Smart City Vision, Strategy and Roadmap for Municipality of İstanbul Turkey Industry 4.0 Strategy Study for Ministry of Science, Industry and Technology R&D Advisory for numerous companies Digital Business Model Development for an International Pharma Company R&D Projects: Remote Healthcare, Building Energy Management, Operational Tech Security</p>
<p>Nov 2014</p> 	<p>CSE Operational Technologies (OT) Competency Center Turkey Leader</p> <p>Led CSE region's OT business in Turkey, reporting to OT CSE Leader Accomplished OT Security services leadership by far Developed industrial IoT services, building partnerships with technology firms, sales, and delivery.</p>	<p>IT & OT security ISMS implementation and risk assessment for numerous power & gas utilities and power generators.</p>
<p>Feb 2014</p> 	<p>Manager (Advisory / PI)</p> <p>Business development, sales, and project delivery. EMEIA learning & development team member (volunteer).</p>	<p>Market & Consumer research and analysis / strategic direction, business plan and roadmap development / Process & technology design projects. Financial and regulatory due diligence projects.</p>
<p>Oct 2010</p> 	<p>Senior Consultant (Consultancy - Strategy & Operations)</p> <p>Project delivery</p>	<p>Numerous tech & process transformation / commercial due diligence projects Market analysis</p>

Detailed history cont'd

	Responsibilities	Selected Projects
Nov 2003	General Manager	
Tasoda Music Entertainment	Established the company. Developed and executed the marketing strategy, managed the product (album) life cycles and sponsorships. Executive / artistic producer, arranger and songwriter of various records.	Launched Turkey's first 3D music video and USB memory formatted physical album. Developed digital music distribution business model for a large music distributor. Published world's 22 nd most viewed music video on Youtube
Sep 2002	Artist Management Representative	
	Coordinated product management and e-marketing activities including record and concert promotions for Laibach (Mute Records - UK) and Spearmint (Hitback Records - UK). <i>Charmenko is a UK based concert booking & management agency focusing its business on East-Europe, including Turkey.</i>	N/A
Nov 2000	Software Developer	
 Gordion IT Services	Project delivery	ERP software development and implementation for numerous jewelry manufacturers.
Sep 1999	Software Engineer	
SET Bilgi İslm	Project delivery	Corporate electronic banking software implementation for numerous multinational banks

Gestalt Center for Coaching
Gestalt Coaching Program in Istanbul
 Certificate of Completion

 2019

Istanbul Technical University Oct 2006 - Sep 2015
Institute of Pure and Applied Sciences
 Ph.D. in Marketing, Management Engineering

Istanbul Technical University Oct 2001 - Jun 2004
Center for Advanced Studies in Music
 M.Sc. in Music Business and Management & Sound Engineering and Design

Istanbul Technical University Oct 1994 - Jun 1999
Faculty of Management
 B.Sc. in Industrial Engineering

Besiktas Ataturk Anatolian High School Sep 1987 - Jun 1994

Language

English
 TOEFL score: 106

Turkish
 Native



Marital status

Single

Date & place of birth

1976 - Istanbul / TURKEY

Hobbies

Playing piano, keyboard, guitar, and drums, releasing albums
 Doing sports regularly including fitness, football, and basketball.